

Appendix C

Resources

Recommended Books:

Backyard Market Gardening: The Entrepreneur's Guide To Selling What You Grow, by Andy Lee

Sell What You Sow! The Grower's Guide To Successful Produce Marketing, by Eric Gibson

Farms of Tomorrow: Community Supported Farms / Farm Supported Communities, by Trauger M. Groh and Steven S.H. McFadden

Salad Bar Beef, by Joel Salatin

Pastured Poultry Profits, by Joel Salatin

The New Organic Grower: A Master's Manual of Tools and Techniques for the Home and Market Gardener, by Eliot Coleman

Backyard Cash Crops: The Sourcebook for Growing and Selling over 200 High-value Specialty Crops, by Craig Wallin

Barry Ballister's Fruit and Vegetable Stand, by Barry Ballister

Market What You Grow: A Practical Manual for Home Gardeners, Market Gardeners and Small Farmers, by Ralph J. Hils, Jr.

Successful Small-Scale Farming: An Organic Approach, by Karl Schwenke

Growing for Market: On a Few Acres or in Your Backyard, edited by Roger B. Yepson, Jr.

Ten Acres Enough: The Small Farm Dream is Possible, by Ralph C. Miller and Lynn R. Miller

How To Win Friends and Influence People, by Dale Carnegie

A Garlic Testament, by Stanley Crawford

The Flower Farmer: An Organic Grower's Guide to Raising and Selling Cut Flowers, by Lynn Byczynski

Marketing Your Produce: Ideas for Small-Scale Farmers, by the publishers of *Growing For Market*

Recommended Magazines:

Acres USA
P.O. Box 8800
Metairie, LA 70011

American Small Farm
9420 Topanga Canyon
Chatsworth, CA 91311-5759

Coming Home
P.O. Box 367
Savannah, TN 38372

Country Journal
P.O. Box 420235
Palm Coast, FL 32142-0235

Countryside and Small Stock Journal
W11564 Hwy 64
Withee, WI 54498

Growing for Market
P.O. Box 3747
Lawrence, Kansas 66046

Organic Gardening
33 E. Minor Street
Emmaus, PA 18098

Quit You Like Men
P.O. Box 1050
Ripley, MS 38663-9430

Small Farmers' Journal
P.O. Box 1627
Sisters, OR 97759

Small Farm Today
3903 W. Ridge Trail Rd.
Clark, MO 65243-9525

Stockman Grass Farmer
5135 Galaxie Drive
Suite 300C
Jackson, MS 39206

Recommended Catalogs & Directories:

1996 National Farmers' Market Directory
USDA/AMS/TMD/W&AM
Room 2642-South
P.O. Box 96456
Washington, D.C. 20090-6456

Brittingham Plant Farms
P.O. Box 2538
Salisbury, MD 21802

DripWorks
380 Maple Street
Willits, CA 95490

Garden's Alive
5100 Schenley Place
Lawrenceburg, In 47025

Harmony Farm Supply & Nursery
3244 Hwy. 116 No. G
Sebastopol, CA 95472

Johnny's Selected Seeds
Foss Hill Road
Albion, ME 04910-9731

Lehman's Hardware
One Lehman Circle, Box 41
Kidron, OH 44636

A.M. Leonard
P.O. Box 816
Pique, OH 45356

Mainline Equipment
P.O. Box 526
London, OH 43140

Marti Poultry Farm
P.O. Box 27
Windsor, MO 65360-0027

Mellinger's
2310 W. South Range Rd.
North Lima, OH 44452-9731

NASCO Farm & Ranch
P.O. Box 901
Fort Atkinson, WI 53538-0901

Peaceful Valley Farm Supply
P.O. Box 2209
Grass Valley, CA 95945

Ridgway Hatcheries
P.O. Box 306
Larue, OH 43332-0306

Rispens Seeds
P.O. Box 5
Lansing, IL 60438

Seeds of Change
P.O. Box 15700
Sante Fe, NM 87506-5700

R. H. Shumway Seedsman
P.O. Box 1
Graniteville, SC 29829

Southern Exposure Seed Exchange
P.O. Box 170
Earlsville, VA 22936

Stokes Seeds
P.O. Box 548
Buffalo, NY 14240

Territorial Seed Company
P.O. Box 157
Cottage Grove, OR 97424

Totally Tomatoes
P.O. Box 308
Bomoseen, VT 05732-0308

Vermont Bean Seed
78 Garden Lane
Fair Haven, Vermont 05743